

CLIENT PROFILE



**PENTASAFE, INC.
PARK TOWERS OFFICE COMPLEX
HOUSTON, TEXAS**

THE PROJECT

PentaSafe, Inc., a fast growing entrepreneurial security software company, was forced to decentralize and take space in several small office buildings to accommodate new employee expansion. After interviewing all of the major real estate firms, they selected the Arket team to assist the company in analyzing their facility options and consolidating into 89,000 square feet for a new corporate headquarters office lease in the Galleria/West Loop office market.

THE OBJECTIVE

The corporate officers were also the company founders and wanted to maintain the unique entrepreneurial culture of the firm while also developing an image of success that would attract future investors and top industry professionals to the company.

OUR CHALLENGES

To reinvent a small, closely knit entrepreneurial software development company into a mid-size structured corporation, while continuing to maintain an entrepreneurial work environment.

- To develop and use specific office space standards in a casual workplace.
- To maintain communication links and creative collaboration in a multi-floor environment.

OUR SOLUTION

To identify the critical components of PentaSafe's rapid success and high employee moral. We then analyzed the real estate market, and then compared and identified unique facilities that would enable the company to transition into a new, more productive environment.

After detailed analysis and negotiations, a highly visible location and a very favorable economic transaction was negotiated by the Arket team for PentaSafe at the Park Towers location.